

The communications platform for small and medium business, connecting people simply, wherever and however they choose.

ShoreTel's award-winning on-premises IP-PBX solution and cloudbased hosted phone system eliminate complexity and improve productivity. Recognized for its industry-leading customer experience and support, ShoreTel's innovative business phones, application integration, collaboration tools, mobility, and contact center applications enable users to communicate and collaborate no matter the time, place or device, with minimal demand on IT resources.



1874:
ALEXANDER GRAHAM BELL created the Telephone



1996:
SHORETEL was founded from a clean sheet of paper

2007:
ShoreTel was listed on the NASDAQ - No debt & positive cash flow



FACT: SHORETEL IS THE FASTEST GROWING ALL IP SOLUTIONS PROVIDER

- SYNERGY RESEARCH DATA

2013:
ShoreTel released THE DOCK



2012:
ShoreTel acquired M5 FOR \$146 MILLION and began developing its Cloud Solution



2010:
ShoreTel acquired mobility provider AGITO FOR \$11.4 MILLION - and ShoreTel Mobility & BYOD was born. A platform that is PBX agnostic



"When I first saw the ShoreTel docking station I was blown away by the thought of having my information management tool and my communications tool in one. This new way of working is the new paradigm for today's effective information worker. I remember 15 years ago talking about the concept of employees being able to take their communications command center with them and have a true virtual office."

MARK LENCIONI, SENIOR MANAGER IS ENGINEERING AT BROWN AND CALDWELL

2015:
ShoreTel released Cloud in EMEA
Everyone talks about Hybrid as a strategy, but ShoreTel's strategy is "Choice and Flexibility". We will be the only communications organisation to have a single user GUI irrespective of system use, CPE or Cloud. No one else has this other than those whom virtualise their existing CPE, which is not really cloud.



2014:
ShoreTel released CLOUD SOLUTION IN THE US - SaaS-Hybrid Cloud Unified Communications on Demand - (142,000 seats end of 2014)



2014:
SHORETEL 14.2 allows companies of all sizes to deploy in a virtualised environment. Customers can mix and match hardware and virtual appliances for highest reliability and scalability and lowest cost



2015:
August 2015: ShoreTel rings the bell at the NASDAQ US Stock Exchange to celebrate the release of Connect. A unique common platform and user experience for Cloud, Onsite and Hybrid Unified Communications.

SHORETEL CONNECT PROVIDES AN INTUITIVE NEW COLLABORATION EXPERIENCE THAT:

- Allows you to communicate according to your individual preferences
- Makes enterprise communications as easy to use as your personal ones
- Escalates your conversations from an IM, to a call, to an online meeting, to a web desktop share with or without video - with the single click of a button
- Enables you to collaborate as easily with groups outside your company as those inside
- Eliminates the need for plug-ins, complicated set-ups, and multiple application windows and passwords before you can get your work done

TO ARRANGE A FREE DEMONSTRATION, CALL THE INCOM TEAM ON 0161 788 0000 OR EMAIL SALES@WEAREINCOM.COM

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